













1H 2025 FINANCIAL RESULTS HIGHLIGHTS



BRANDED REVENUES

32.3B +9% YoY

2Q: 16.2B, +6% YoY

OEM REVENUES **7.4B** -10% YoY

2Q: 3.6B, -17% YoY

TOTAL REVENUES

39.7B +5% YoY

2Q: 19.8B, +1% YoY

GROSS MARGIN **25.7%** -40bps YoY

2Q: 25.2B, -80bps YoY

OPEX TO SALES

13.9% -60bps YoY

2Q: 13.2B, -50bps YoY

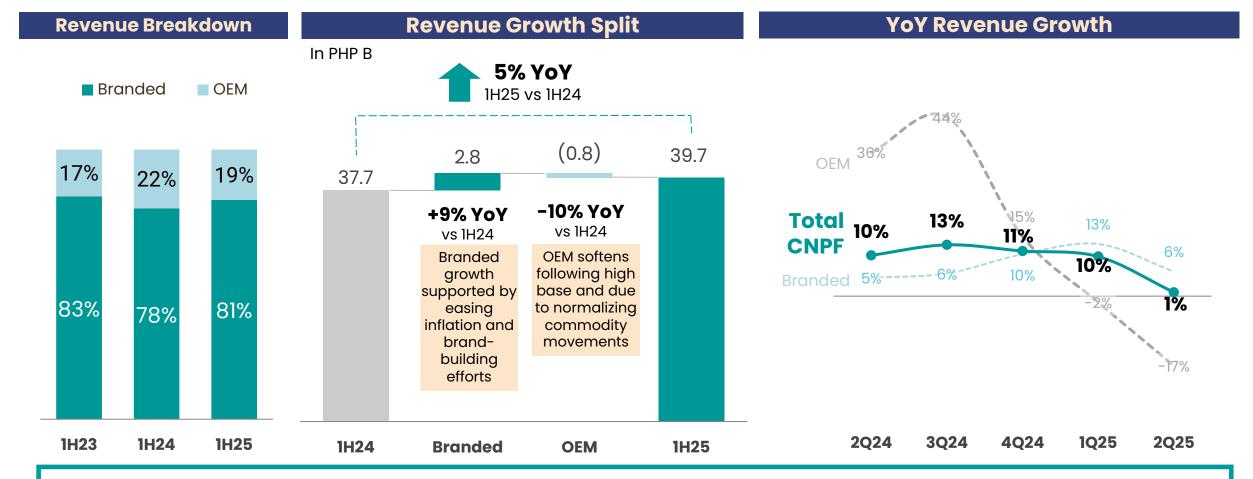
NET INCOME

3.9B +7% YoY 9.8% margin +20bps YoY

2Q: 2.0B, +4% YoY

TOPLINE SUPPORTED BY MULTI-CYCLE BUSINESS MODEL, WITH BRANDED OFFSETTING OEM EXPORTS IN 1H25



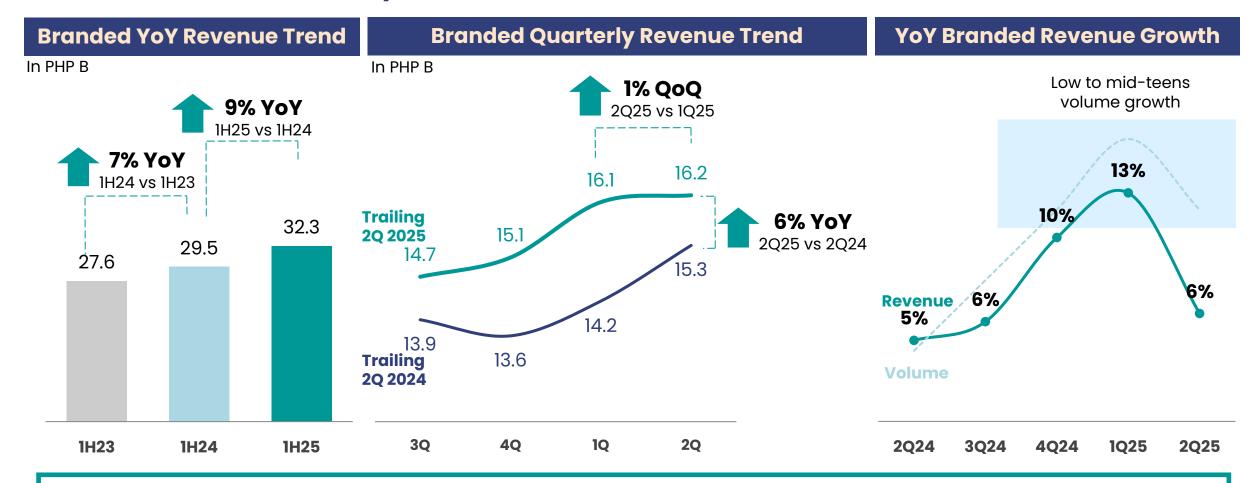


2024 RECAP

In 2024, CNPF's sales were supported by the strong performance by OEM Exports due to a favorable commodity cycle and strong global demand for healthier and more nutritious products.

BRANDED SEGMENT RESILIENT UNDERPINNED BY HEALTHY, DOUBLE-DIGIT VOLUME GROWTH





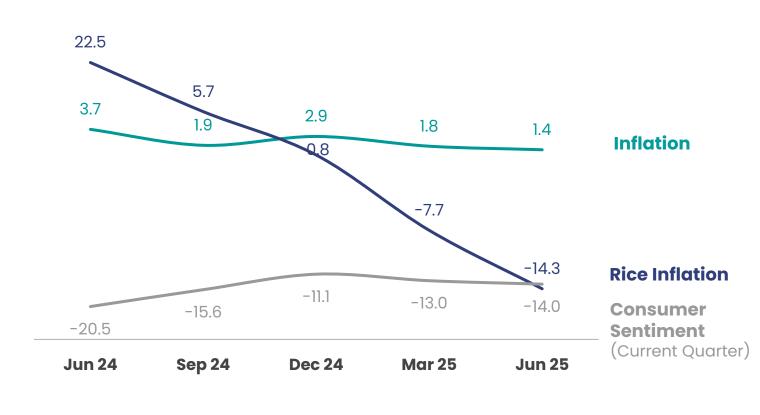
Branded revenues amounted to P32.3B in 1H, delivering volume-led growth due to sustained brand-building initiatives, sales generating activities, & easing inflation

RESILIENT DOMESTIC BUSINESS PERFORMANCE INFLUENCED BY EASING INFLATION



Inflation has come down as rice prices trend lower, but consumer sentiment has yet to improve

Implication to CNPF portfolio





Rice deflation eases pressure from consumer wallets, supporting demand for yiands



Soft consumer sentiment leads households to continuously seek value-for-money brands and products



Consumers still prioritize healthier & more nutritious food options

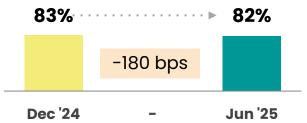
MARKET SHARES REFLECT CONSUMERS SEEKING AFFORDABLE PROTEIN OPTIONS



Maintained market positions*

Canned Tuna

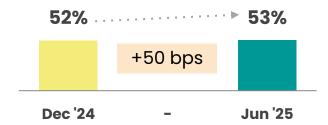
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On a quarterly basis, market shares have stabilized, supported by brand-building & value for money options

Corned Meat

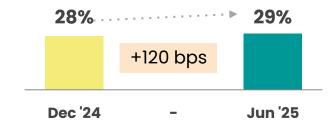




CNPF continues share gain while driving category growth with value for money options

Powdered Milk

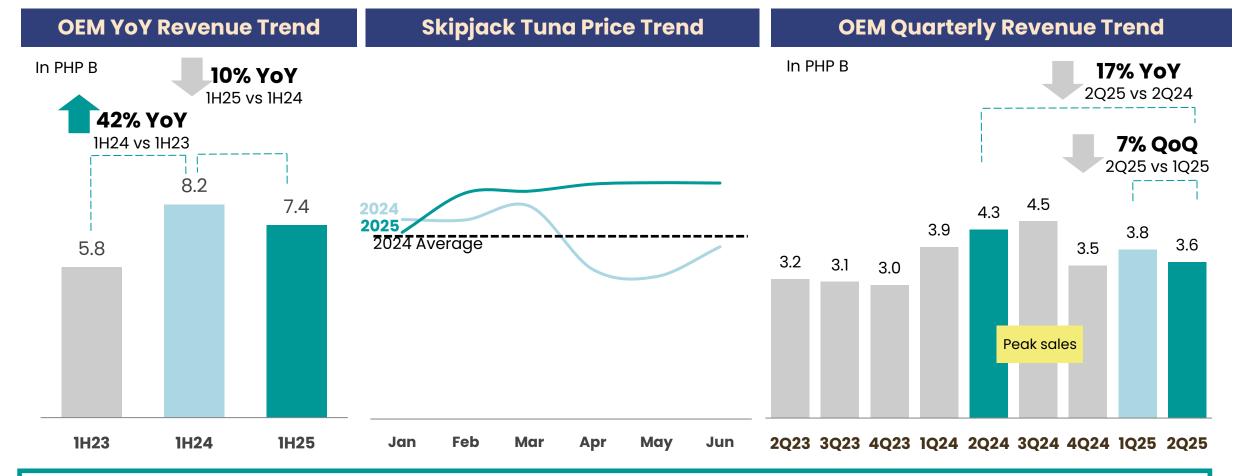




CNPF share gains supported by value proposition

OEM TOPLINE SOFTENS FROM HIGH BASE DUE TO NORMALIZING TUNA PRICES



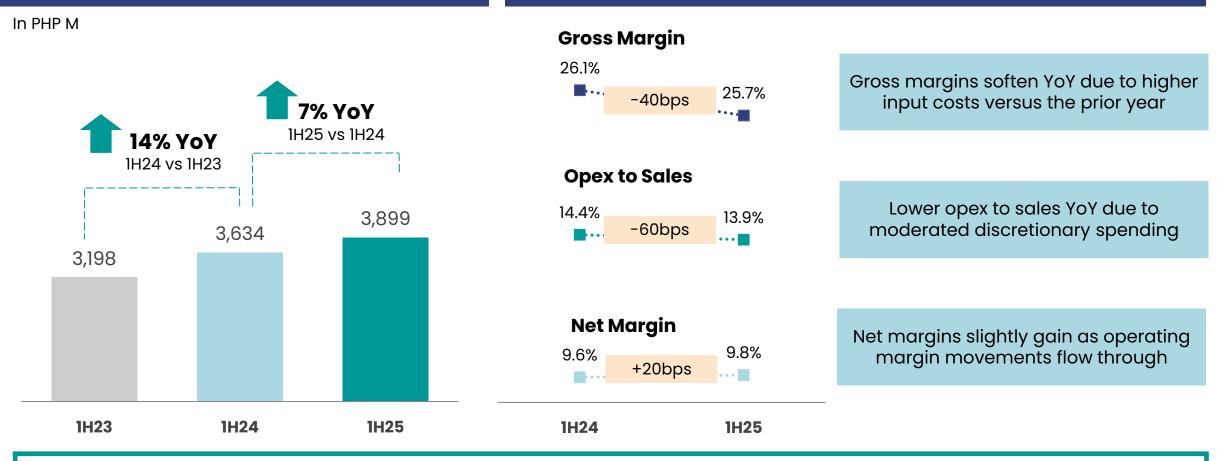


1H 2025 **OEM revenues at P7.4B**, driven by: 1. normalizing tuna prices; 2. tepid markets due to geopolitical uncertainty; and 3. upbeat coconut business underpinned by robust global demand secured by longterm contracts

SUSTAINED PROFIT GROWTH AS DISCIPLINED SPENDING OFFSETS INCREASE IN INPUT COSTS



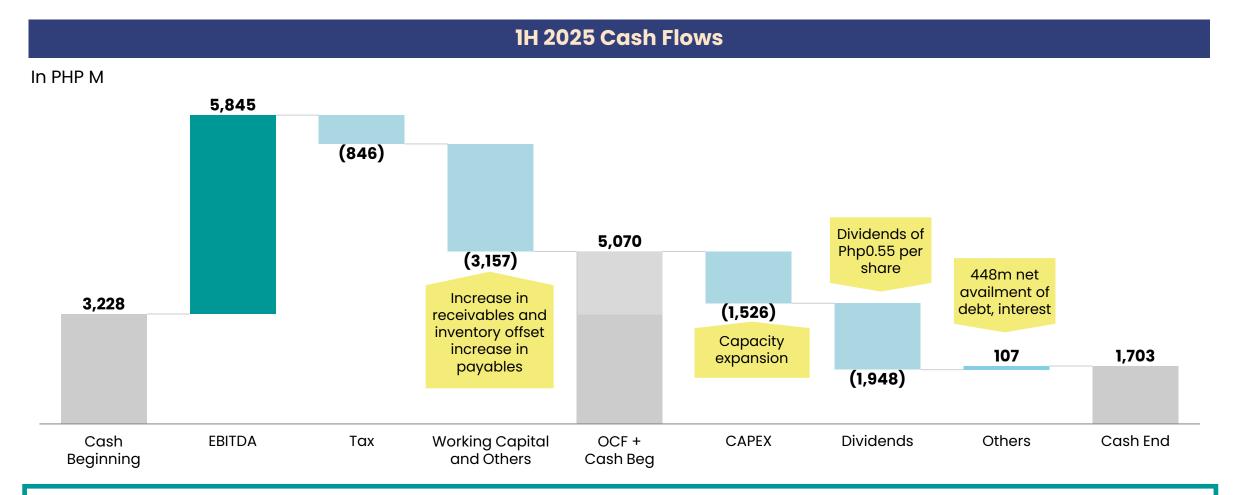




Amidst a dynamic operating landscape, net income grew in lockstep with topline, leading to stable profit margins.

HEALTHY CASH POSITION AND OPERATING CASH FLOW FUNDED CAPACITY EXPANSION AND HIGHER DIVIDENDS





CNPF ended 1H25 with a healthy cash position, with ample levels to support operations and growth plans for succeeding quarters.







STEADFAST IN OUR STRATEGIC GROWTH PILLARS



STRENGTHEN OUR BRANDS

REINFORCE
THE PORTFOLIO

FUTURE-PROOF
THE BUSINESS

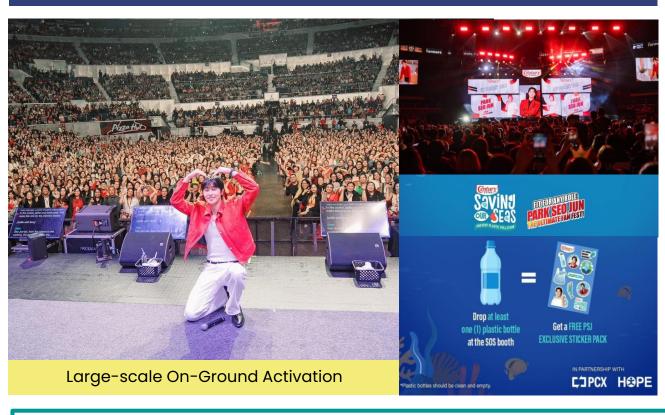


STRENGTHENING OUR BRANDS AND INTEGRATING SUSTAINABILITY IN BRAND BUILDING



Century Tuna Park Seo Joon fanmeet

Focus on value and sustainable sourcing for sardines











Sustenido Bulan

- Partnering with first international endorser for Century Tuna and expanding Saving our Seas efforts
- Initiating price rollbacks supported by improved sourcing from sustainable supply chain initiatives

REINFORCING OUR PORTFOLIO TO SPUR GROWTH



Expanding coconut business and maintaining long-term partnerships





FUTURE PROOFING OUR BUSINESS FOR THE LONG-TERM



Acquisition of Loma Linda and other brands from Atlantic Natural Foods to expand plant-based business

WHAT IS LOMA LINDA?

A plant-based brand founded in 1890 that caters to health-conscious customers located in one of the five "Blue Zones" in the world

WHY IS THIS GOOD FOR CNPF?



Strategically aligned

Aligns with portfolio focused on affordable nutrition and scales CNPF presence in plant-based category



Bite-sized, bolt-on acquisition

Transaction
valued at less
than US \$10Mn,
< 1% of CNPF's
total assets



Accretive to the business

Attractive
valuation and
can unlock
further value from
group synergies

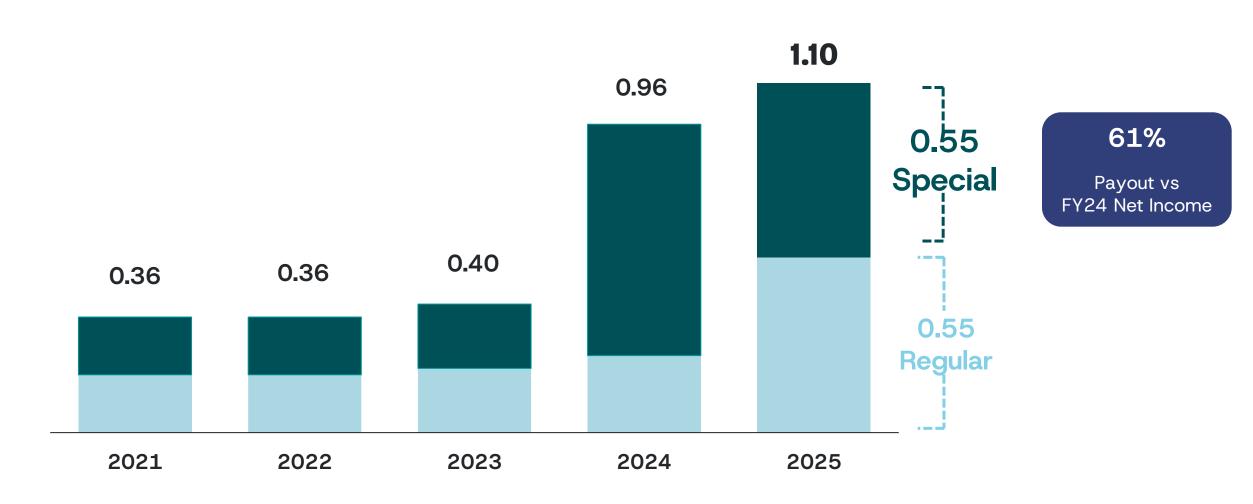






ADDITIONAL DIVIDENDS AT PHP0.55/SHARE TO GIVE SHAREHOLDERS A HEALTHY RETURN



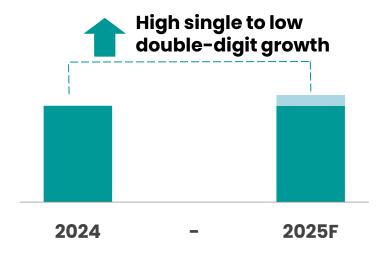


2025 OUTLOOK

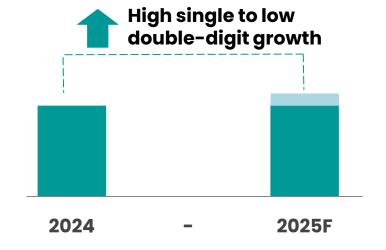




Topline



Bottomline



2025 Growth Drivers

- Topline to be supported by continued resilience in branded amidst softness in OEM exports
- Bottomline outlook influenced by margin pressures from higher input costs mitigated by moderated opex spending
- Topline and bottomline growth to accelerate in 2H

2025 Capex Guidance

~ Php 4 Billion

KEY TAKEAWAYS



REMAIN FOCUSED ON DELIVERING LONG-TERM, SUSTAINABLE GROWTH ANCHORED ON OUR MISSION TO PROVIDE AFFORDABLE NUTRITION

Resilient Branded portfolio, supported by double-digit volume growth, to drive fullyear performance Sustained profit growth with gross margin pressures mitigated by optimized spending Continued
investments for
long-term growth
while ensuring
healthy returns to our
stakeholders







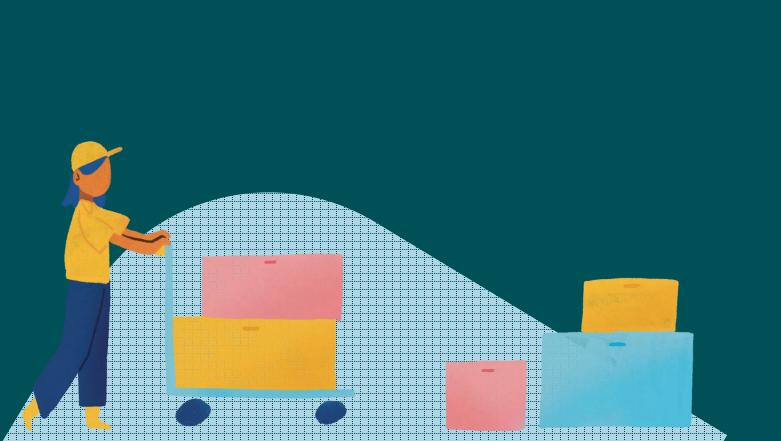








ANNEX







OTHER FINANCIALS



1H 2025 SUMMARIZED P&L



1H 2024	1H 2025	Change YoY
37,741	39,715	5%
27,905	29,516	6%
9,836	10,199	4%
5,442	5,506	1%
4,498	4,896	9%
5,391	5,845	8%
170	151	-11%
4,328	4,745	10%
694	846	22%
3,634	3,899	7%
1.03	1.10	7%
26.1%	25.7%	-0.4 pps
14.4%	13.9%	-0.6 pps
11.9%	12.3%	+0.4 pps
14.3%	14.7%	+0.4 pps
9.6%	9.8%	+0.2 pps
	37,741 27,905 9,836 5,442 4,498 5,391 170 4,328 694 3,634 1.03 26.1% 14.4% 11.9% 14.3%	37,741 39,715 27,905 29,516 9,836 10,199 5,442 5,506 4,498 4,896 5,391 5,845 170 151 4,328 4,745 694 846 3,634 3,899 1.03 1.10 26.1% 25.7% 14.4% 13.9% 11.9% 12.3% 14.3% 14.7%

- Revenues grew 5% mainly driven by resilient growth in branded business
- Branded up 9%, driven by double-digit volume growth
- OEM down 10%, softening due to normalization of tuna prices & high base

- Gross margins soften YoY due to higher input costs versus the prior year
- Lower opex to sales YoY due to moderated discretionary spending
- Earnings growth at 7%, broadly in line with topline

1H 2025 SUMMARIZED BALANCE SHEET



In PHP Mill	Dec 2024	Jun 2025
Cash	3,228	1,703
Receivables	10,718	12,255
Inventory	18,594	20,526
Current Assets	35,985	40,353
PPE	10,023	10,820
Non-Current Assets	19,256	19,967
TOTAL ASSETS	55,241	60,320

 Cash conversion cycle at 86 days, stable versus 84 days as of end-2024

In PHP Mill	Dec 2024	Jun 2025
Trade and Other Payables	13,787	16,152
Notes Payable - Current	224	688-
Long-Term Loan	3,100	3,084
TOTAL LIABILITIES	19,427	20,575
Retained Earnings	27,270	29,221
TOTAL EQUITY BVPS (PHP/share)	35,814 10.11	37,772 10.66

- Interest-bearing loans totaling PHP3.8 billion all peso-denominated
- Change in retained earnings driven by 1H 2025 consolidated **net income** of PHP3.8 billion net of first tranche of dividends paid earlier during the year

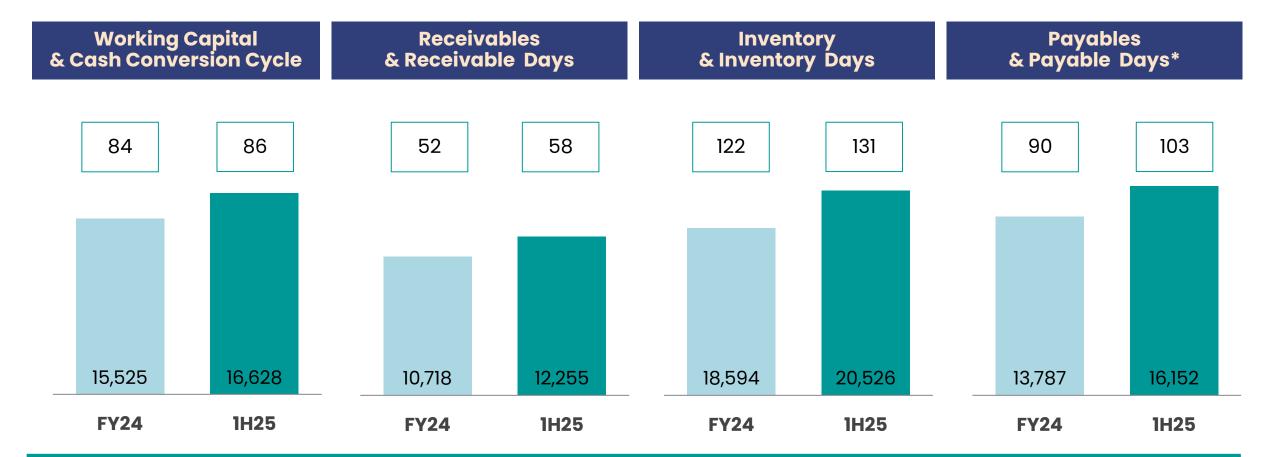
1H 2025 SUMMARIZED CASH FLOW



In PHP Mill	1H 2024	1H 2025	 Increase in working capital as higher
Profit before Tax	4,328	4,745	receivables and inventories offset higher
Depreciation & Amortization	893	949	trade and other payables
Working Capital Change	(2,106)	(3,165)	Ctropper and an appropriate and a standard lay.
Income Tax	(694)	(846)	 Strong cash generation supported by healthy profitability
Others	152	159	Housing promability
OPERATING CASH FLOWS	2,574	1,842—	
Capital Expenditures	(660)	(1,526)—	Capital expenditures as of 1H 2025 include
INVESTING CASH FLOWS	(658)	(1,523)	carryover costs from 2024 acquisition of
Interest Paid	(170)	(151)	coconut facility
Change in Debt	(2,110)	448	
Dividends and Others	(1,866)	(2,140)	7.11
FINANCING CASH FLOWS	(4,146)	(1,843)	Dividends paid in 1Q 2025 worth Php0.55 per share
NET CHANGE IN CASH	(2,230)	(1,524)	per stidie
CASH, ENDING	2,820	1,703	
FREE CASH FLOW	1,913	316	

CCC STABLE VS YE 2024





· Cash conversion cycle at 86 days primarily due to increase in receivable and inventory days, offset by the increase in payable days

FINANCIAL RATIOS

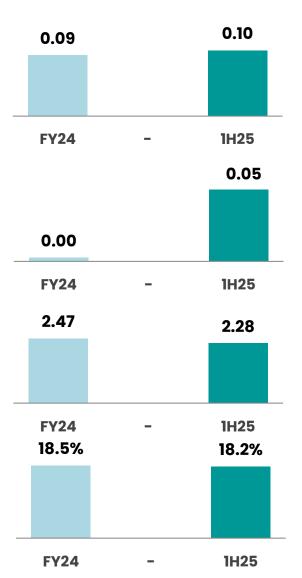




Net Gearing (x)

Current Ratio (x)

Return on Equity



- Increase in gearing ratio due to increase in short-term debt, comfortable levels maintained
- Slightly higher net gearing ratio driven by short-term debt, as well as lower cash level

 Current ratio decreased vs YE figure driven by higher accounts payable

 Attractive return ratios with ROE in the high teens%





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