



0

# Building on LEGACY for a BETTER Tomorrow

#### MANAGEMENT'S REPORT

Christopher T. Po Executive Chairman

Annual Stockholders' Meeting June 30, 2022 (Virtual)



### GLOBAL SUPPLY CHAIN CONGESTION

 $\gamma$ 

### NEW COVID VARIANTS

DELTA COVID-19 VARIANT SAMPLING SAMPUNG BESES NA MAS NAKAKAHAWA KAYA BAWAL: - MAGTANGGAL NG FACE MASKS AT FACE SHIELDS

**BABALA:** 

- LUMABAS ANG EMPLEYADO SA ORAS NG TRABAHO - ANG PAPALIT-PALIT NG BANTAY NG PASYENTE - MAGKUMPULAN (SOCIAL DISTANCING SHOULD

UMAMBAY SA LOBBY AT LOOB NG BAWAT

- ANG BISITA SA OSPITAL - ANG LABAS/PASOK SA LAHAT NG DELIVERIES

BE STRICTLY FOLLOWED) KUMAIN NG SABAY-SABAY To Nourish and Delight Everyone, Everyday, and Everywhere

### RICARDO S. PO, SR.

1932 – 2021



### **Consistent Growth Performance**



\*Amounts in PHP Bn

## Favorable shifts in consumer behavior



Value for Money



Cooking at Home



### **Trusted Brands**



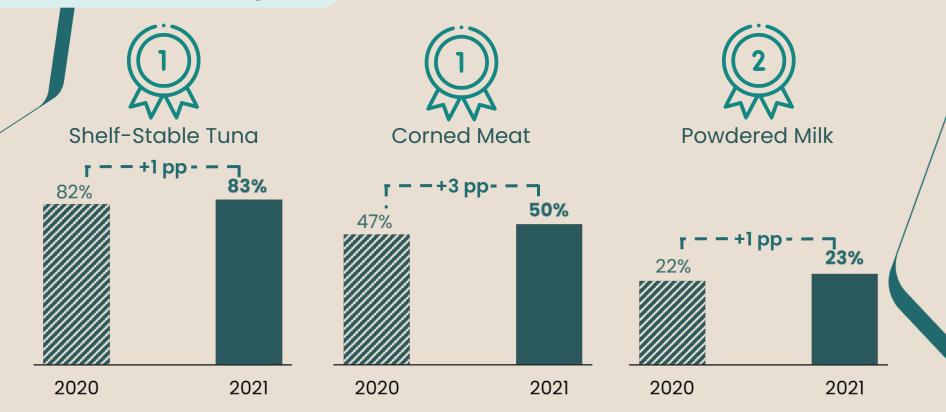
Safety

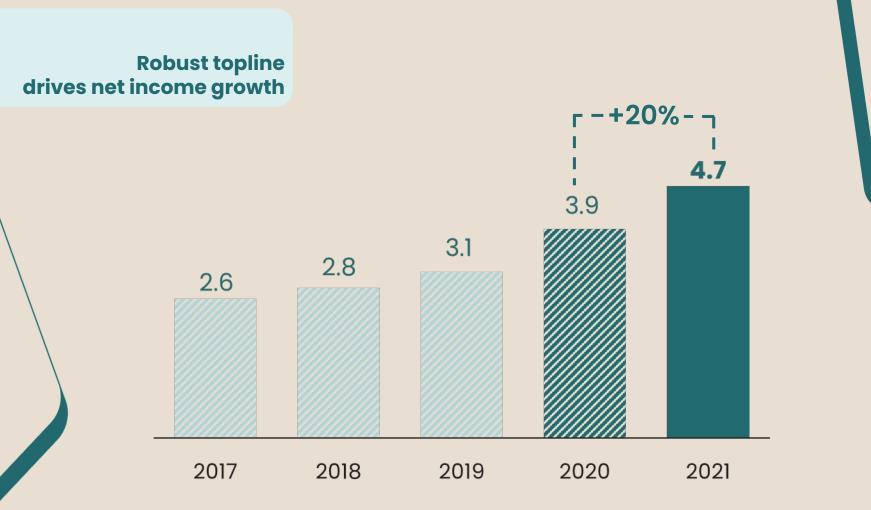


Health and Wellness



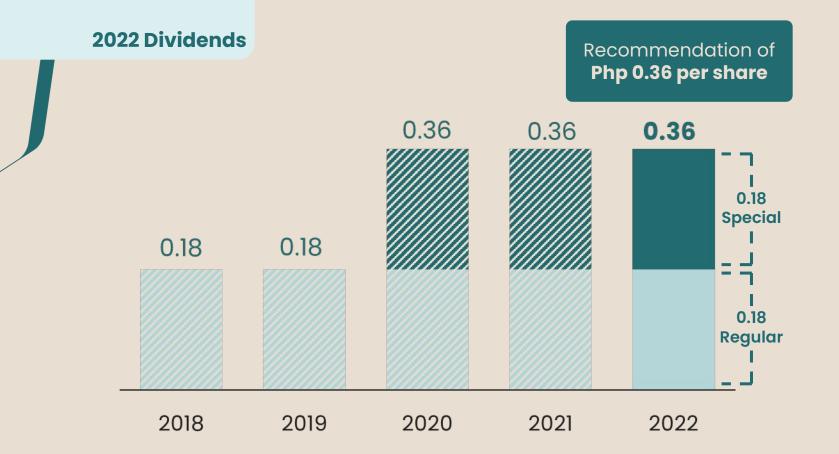
Market share gains across all segments





\*Amounts in PHP Bn





### **Strategic Priorities**







### **Strategic Priorities**









#### STRENGTHEN THE CORE LIGO ACQUISITION



### **Strategic Priorities**



NEW PRODUCTS: Branded Coconut, Condiments, Plant-Based, Refrigerated, & Pet Food

### EMERGING: Milk



STRENGTHEN NUTRITIONAL CREDENTIALS RELAUNCH BIRCH TREE WITH A NEW IMMUNITY-BOOSTING FORMULATION

NEW and MPROVED

Birch Tree® FORTIFIED Now.www.horf

Support Nutrients\* Vitamin C, Zinc, and Iron

Metabolism Support Nutrients\* Vitamins C, B1, B2, B6, B12, and Iron Choco-malt sarap! Hero power!

LAKAS SUPPORT VItamins B2. Nutri POWERS LISTO SUPPORT Iron LIKSI SUPPORT Caldum, LIKSI SUPPORT Caldum, VItamins D & C

> with proper diet and exercise

CHOCO

MEN

INNOVATE IN MILK LAUNCH OF CHOCO MALT MILK BEVERAGE

### **Strategic Priorities**





### **DIVERSIFY THE BUSINESS PIONEERED WITH UNMEAT**

meat-free NUGGETS

PIZZA

MARGHERITA PIZZA

~

MADE WITH DAIRY-FREE CHEESE

SERVING SUGGESTION NET WEIGHT 385G

meat-free

SOURCE OF FIBER

CHOLESTEROL FREE

#### DIVERSIFY THE BUSINESS ENTERED PET FOOD

VET-FORMULATED FOR ALL LIFE STAGES

**Goodest**\*

Cat



AAFCO





Profile Protain | Zine | Witzmin E | DetA

MEATY MACKEREL



### Sustainability Framework





### Sustainability Framework





### Affordable Nutrition





### Sustainability Framework







plasticcreditexchange.com

### 2ND YEAR OF PLASTIC NEUTRALITY

#### RENEWABLE ENERGY SOLAR ENERGY FOR OUR LARGEST MANUFACTURING HUB

11 2 5 1



CENTURY PACIFIC FOOD,INC.

My energy Plant

HOPE

GForest

Grow YOUR **Tree of Life** using green energy points from doing GCash transactions!

Kaya mo. GCash mo.

#### CARBON NEUTRALITY BY 2028 COCONUT DIVISION 1 MILLION COCONUT TREES



### Sustainability Framework





#### COMPANY-WIDE VACCINATION PROGRAM 99.7% OF WORKFORCE FULLY VACCINATED AGAINST COVID-19

tino 📕 Teresita Parcon 🛛 Ladylen Sapocado Vilmar Pangasian 🖉 Richard Ceril

Veberly Sc

Kem Boholts

Gislende Bautista 🚺 Emelyn

melyn Pimentel 🚺 Ma

alem 🚺 🛛 Ryan Agco

Irene Tajala

Benjamin delos Reyes Chery Catahum

Cherry-Ann Buenafe

Aimiel Age



# **CENTRAL KITCHEN**

Nagation

KAIN PO

KAIN PO FLAGSHIP FEEDING PROGRAM8 MILLION MEALS IN 202145 MILLION MEALS SINCE INCEPTION



# OUTLOOK

### **Actively Managing Risks**

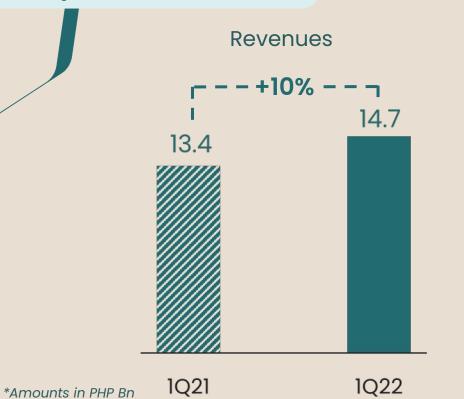






Cost Optimization

### Early 2022 Results Favorable



### Net Income







### Our Board of Directors

**CHAIRMAN** Christopher T. Po

**VICE CHAIRMAN** Ricardo Gabriel T. Po Jr. Teodoro Alexander T. Po

**TREASURER** Leonardo Arthur T. Po

**LEAD INDEPENDENT DIRECTOR** Fernan Victor P. Lukban

INDEPENDENT DIRECTORS Johnip G. Cua Frances J. Yu Regina Roberta L. Lorenzana





This document is highly confidential and being given solely for your information and for your use and may not be, or any portion thereof, shared, copied, reproduced or redistributed to any other person in any manner. The statements contained in this document speak only as of the date which they are made, and the Company expressly disclaims any obligation or undertaking to supplement, amend or disseminate any updates or revisions to any statements contained herein to reflect any change in events, conditions or circumstances on which any such statements are based. By preparing this presentation, none of the Company, its management, and their respective advisers undertakes any obligation to provide the recipient with access to any additional information or to update this presentation or to correct any inaccuracies in any such information which may become apparent.

This presentation contains statements, including forward-looking statements, based on the currently held beliefs and assumptions of the management of the Company, which are expressed in good faith and, in their opinion, reasonable. Forward-looking statements in particular involve known and unknown risks, uncertainties and other factors, which may cause the actual results, financial condition, performance, or achievements of the Company or industry results, to differ materially from the results, financial condition, performance or achievements expressed or implied by such forward-looking statements. Given these risks, uncertainties and other factors, recipients of this document are cautioned not to place undue reliance on these forward-looking statements.

Any reference herein to "the Company" shall mean, collectively, Century Pacific Food, Inc. and its subsidiaries.

### CNPF **î**R

Ortigas Center, Pasig City, Philippines

investorrelations@centurypacific.com.ph

+632 8633 8555

in

A

www.centurypacific.com.ph http://edge.pse.com.ph

www.linkedin.com/company/century-pacific-food-inc-/

www.facebook.com/CenturyPacificFoodInc